

SIF Newsletter

January 2019

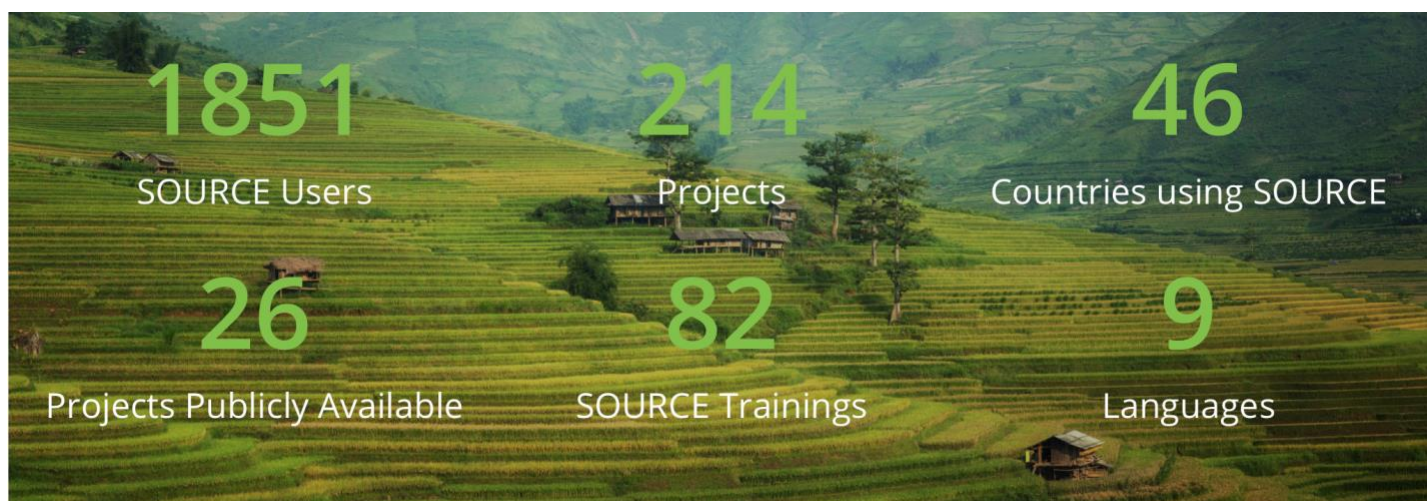


SIF went through 2018 as Roosevelt's Man in the arena, stumbling, coming short a few times, but with the conviction of striving for a worthy cause. Thanks to our determination, our team, composed of engineers, PPP specialists, senior developers, experienced trainers, overcame the obstacles and laid the foundations for high achievements in 2019!

2019 looks inspiring with an exponential usage globally, driven by the integration of SOURCE within countries across all continents. The insight we have gained in the process in 2018 have already enabled us to upgrade SOURCE as an unprecedented project management software for infrastructure development.

SOURCE is not doing the same thing over and over again and expecting different results but is a true revolution in infrastructure.

Christophe Dossarps
CEO



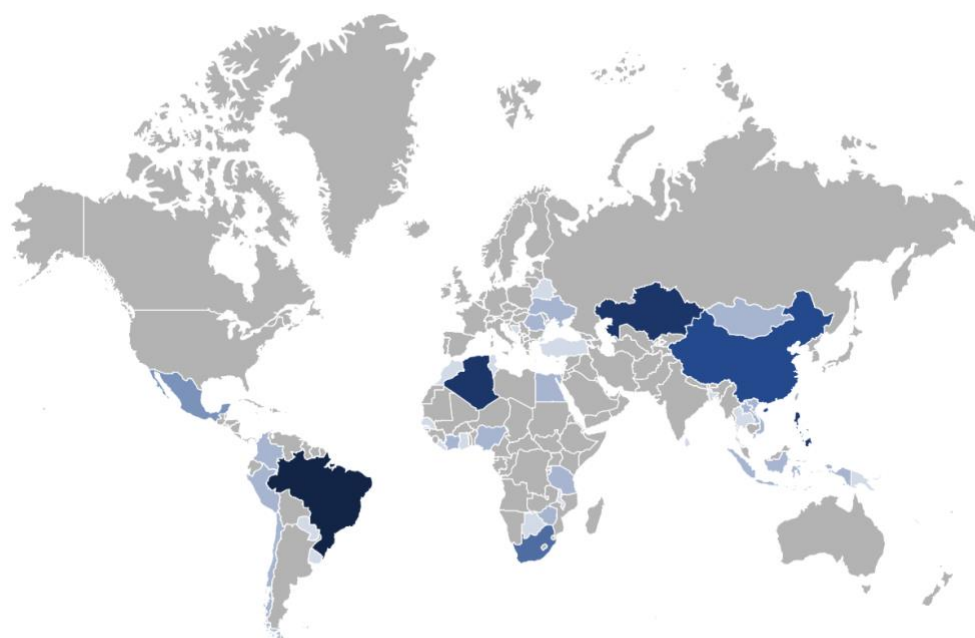
Project by country

Estimated CAPEX



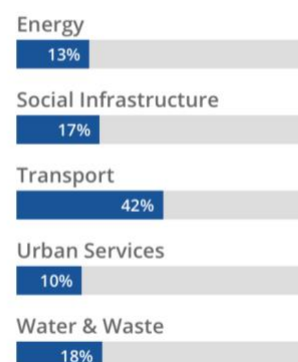
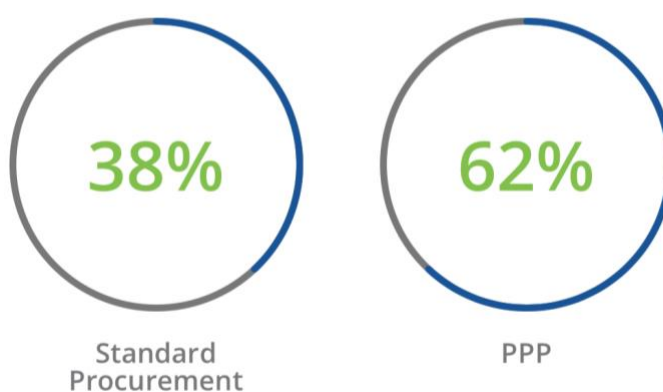
\$57

Billion CAPEX



Delivery model

Sectors



1. Integration Strategy

All SIF trainings in the last couple years have been central to the dissemination and promotion of the tool and allowed professional practitioners to test the software and provide their feedback. But the conclusion is clear: The format of training which was followed (punctual 2-day trainings focused on operational staff) does not bring change. A more institutional approach – involving all agencies and integrating the use of the platform into the country's project development cycle – is necessary to achieve the full potential of SOURCE.



This integration process of customizing SOURCE templates and functionalities according to the country specific needs is now in process in Asia, Eastern Europe, Africa and Latin America

2. Investor Leadership Network

SIF has partnered with a G7 initiative from 12 institutional investors, led by OTPP and CDPQ, which was launched on June 6th, 2018 and will begin in 2019. The initiative was launched with the following objectives:

1. **Building expertise on the development of sustainable and investable projects,**
2. **Creating relationships between the Institutional sponsors and the fellows, and**
3. **Providing the fellows with the perspectives of Institutional Investors.**

Part of the first component, the Sustainable Infrastructure Fellowship Program combines six weeks of academic and practical training, starting in summer 2019, at the Schulich School of Business followed by a two-week executive training where Fellows will spend time in the offices of ILN members. SIF will provide SOURCE training to Fellows and give them access to put their learning in practice via interactive exercises on the SOURCE through the Fellowship.



At the end of the program, SIF will organize the integration of SOURCE in participating countries. SIF will also act as the coordinator, and utilize its global network to promote the initiative, support the recruitment of candidates, facilitate support from MDBs.

3. SOURCE updates

New version of SOURCE templates will be launched in the first quarter of 2019. This edition will address all comments from users received up-to-date and ensure the harmonization of SOURCE questions with: UK's 5 Case model recently endorsed by the G20, APMG PPP Guide, Global Infrastructure Facility's Project Readiness Assessment, laDB's Sustainable Infrastructure Criteria and the World Bank's PPI Database.

Consistency check

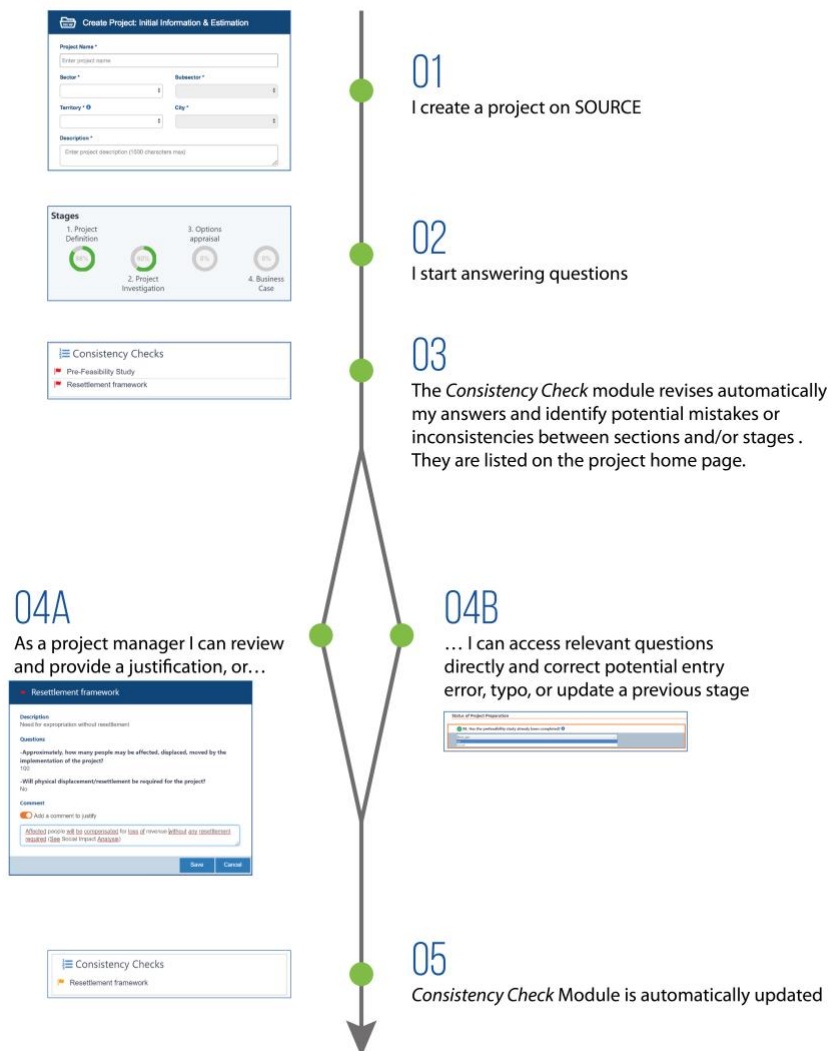
Launched on August 2018







The objective of this module is to flag potential inconsistencies among answers provided, may they be due to entry errors/typos, miscommunication between different advisors and government agencies, change in the project definition from one stage to another, etc.

These flags are meant to spot potential mistakes, and to anticipate potential questions from investors during the market sounding or procurement process. SOURCE has now 50 consistency checks and it will be increased in the future.

Consistency Checks: Taking one step further

Providing instant feedbacks to improve project preparation



ENERGY	SOCIAL INFRASTRUCTURE	URBAN SERVICES	WATER & WASTE	TRANSPORT	OTHER
					
BIOMASS	HOSPITAL	DISTRICT HEATING	DESALINATION	AIRPORT	
DAM	HOUSING	ENERGY EFFICIENCY IN BUILDINGS	IRRIGATION	BRIDGE	
GEO THERMAL HIGH TEMP	PRISON	SMART CITY	SOLID WASTE FACILITY	BUS RAPID TRANSIT	
GEO THERMAL LOW TEMP	SCHOOL	STREET LIGHTING	WASTE WATER TREATMENT	CAR PARK	
GEO THERMAL MEDIUM TEMP	THEME PARK		WATER SUPPLY INFRASTRUCTURE	DRY PORT	
HYDRO RUN-OF-RIVER				E-BUS	
SOLAR ARRAY				HIGHWAY	
WIND FARM OFFSHORE				INTERCITY RAIL	
WIND FARM				LIGHT RAIL TRANSIT	
				MASS RAPID TRANSIT	
				METRO	
				RIVER FERRY	
				ROAD	
				SEAPORT	
				TUNNEL	

Core template:

Launched on September 2018

SOURCE has currently 38 templates. For projects which are currently not covered by these templates, SIF launched the possibility to create a project template without specifying a subsector.

This allows the creation of a project home page on SOURCE with all the features and project management tools, but without the sector-specific questions.

SIF estimates that this would allow users to benefit from 90% of SOURCE's functionalities.



4. Minutes of the Public Sector Committee Meeting December 5th, 2018

Christopher Finck: Executive Officer, Federal Ministry of Finance of Germany:

- Mr. Finck confirmed Germany's considerations to test SOURCE with one or two pilot projects for an eventual integration at the national and subnational level.
- SOURCE would probably need to be customized to the national/subnational context in order to be used by the German authorities.
- Mr. Finck highlighted the advantages of coordinating the integration of SOURCE in Germany with the pilots of other EU Members States such as France (e.g. with regard to the common procurement law). He also proposed to involve the European PPP Expertise Centre.

Luis Mayoral: *International Financial System, General Secretariat of the Treasury and International Finance, Ministry of Economy and Business of Spain:*

- A new meeting to introduce SOURCE to the Spanish Department of Foreign Affairs and Trade will be organized at the beginning of next year with SIF CEO
- SIF will be invited to present SOURCE to the next event organized in Spain about infrastructure in Africa.
- Mr. Mayoral agreed to share contacts of the Spanish Agency for International Development Cooperation (AECID) to the German Corporation for International Cooperation (GIZ) to benefit from their experience with SOURCE platform.

5. SOURCE trainings during Q4 2018 :

- **Argentina:** Integration Inception Workshop, Buenos Aires, 15 November (funded by the IDB)
- **Brazil:** Brasilia, Florianopolis, Porto Alegre, 10-14 December (funded by FELICITY)
- **Netherlands:** Training and Train the Trainers, The Hague, 17-18 October
- **Indonesia:** Training Workshop, Jakarta, 19 October (funded by ADB and DFAT)
- **Philippines:** Integration Workshop, Manilla 3-5 September (funded by ADB and DFAT)
- **Ukraine:** Integration Inception Workshop, Kiev, 28-28 November (funded by the EBRD)
- **Uzbekistan:** Integration Inception Workshop, Tashkent 3-4 October (funded by ADB)



6. Agenda for the first quarter of 2019:



- **January 23rd: WEF ILN-MDBs-SIF Breakfast** in Davos
- **January 29th: SOURCE 3.0** hosted by Microsoft and SAP in Singapore
- **January 31st - February 1st: G20** Infrastructure Working Group in Singapore
- **April 11th: SOURCE Annual Meeting** hosted by EIB Washington Office



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